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## Moving towards a better path? An examination of China's reforms to remedy medical corruption from pharmaceutical firms

Journal:	<i>BMJ Open</i>
Manuscript ID	bmjopen-2017-018513
Article Type:	Research
Date Submitted by the Author:	04-Jul-2017
Complete List of Authors:	Shi, Jianwei Liu, Rui Jiang, Hua Wang, Chunxu Xiao, Yue Liu, Nana Wang, Zhaoxin Shi, Leiyu
<b>Primary Subject Heading</b>:	Ethics
Secondary Subject Heading:	Ethics, Health economics, Health services research
Keywords:	Medical corruption, Evaluation, Effectiveness, China

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1                   **Moving towards a better path? An examination of China's**  
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# Moving towards a better path? An examination of China's reforms to remedy medical corruption from pharmaceutical firms

## ABSTRACT

**Objectives:** Few studies have systematically examined the effects of the existing regulations for corruption and whether the corruption has been alleviated. This study aimed at assess whether China's reforms to curb medical corruption were effective.

**Methods:** Using semi structured key informant interviews, we examined the effect of the existing measures on opposing medical corruption based on the Donabedian model. We analyzed quantitative data from "China Judgements Online" to support the evaluation.

**Results:** There are three main categories of countermeasures to oppose medical corruption in China. First, the level of fines and criminal penalties for medical corruption behaviors were insufficient. Second, regarding the health policy regulations, although NRDL (National Reimbursement Drug List) and EDL (Essential Drug List) were implemented well, they were incomplete and the adjustment of lists created new corruption space. Additionally, the new program that centralized the purchase of pharmaceuticals was found that most purchasing committees were not independent, and the selection criteria for bidding was short of scientific evidence. Third, reporting scheme for Commercial Bribery Records by the health bureau is currently being executed poorly. Lastly, quantitative data from "China Judgements Online" showed no obvious decrease of institutional medical corruption in recent years, and most criminals

51 committed crimes for a long time before getting caught.

52 **Conclusions:** The existing countermeasures are far from ideal and cannot fundamentally reduce  
53 the medical corruption in China. To change the situation, the combined efforts of legislation and  
54 administrative mechanisms should be improved.

55 **Keywords:** Medical corruption; Evaluation; Effectiveness; China

56 **Strength and limitations**

- 57 ● Few studies have systematically examined the effects of the existing regulations  
58 for corruption and whether the corruption has been alleviated.
- 59 ● This study aimed at assess whether China’s reforms to curb medical corruption  
60 were effective.
- 61 ● This study can help improve and foster better therapeutic and practical  
62 innovations to combat medical corruption in the Chinese health sector, and is a  
63 good source of evidence for similar developing regions as China to curb medical  
64 corruption.

65 **INTRODUCTION**

66 Medical corruption is pervasive across cultures and endemic in countries regardless if they are  
67 small or large, poor or rich, and capitalist or socialist[1-3]. Though medical corruption is costly for  
68 all countries, it seems to be an especially important problem in developing and transitional  
69 economies where public resources are scarce[4]. Undoubtedly, there is no exception with China.  
70 Since the China's reform and opening up policy in 1979, public hospitals in urban and rural areas

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4 71 have remained under central government ownership. However, they were required to undertake a  
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6 72 certain degree of responsibility for financing money and administering institutions by themselves.  
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8 73 This privatization of healthcare financing required hospitals to rely more on the sale of services,  
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11 74 drug prescriptions, and medical examinations to earn revenues[5]. The National Development and  
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13 75 Reform Commission's price guidelines for basic health services (routine examinations, surgeries,  
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15 76 standard diagnostic tests, and pharmaceuticals in health institutions) were supposed to be low  
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17 77 enough to ensure that the services would be affordable for patients. Moreover, hospitals were  
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19 78 prohibited from earning more than 15% markup from regulated tests and drugs[6]. However, the  
20  
21 79 privatization of healthcare financing combined with price regulation put most public hospitals in  
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23 80 China at serious financial risk[5-6]. To compensate for the retrenchment of government health  
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25 81 outlays, many public hospitals in China began to earn revenue illegally by making alliances with  
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27 82 the pharmaceutical firms to procure pharmaceuticals and medical equipment. Gradually, medical  
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29 83 bribery permeated the health sectors in China[7-8].

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36 84 Specifically, there are three major forms of medical corruption: (1) patient payments to secure  
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38 85 medical treatments or improve their quality, (2) physicians' use of free public facilities for private  
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40 86 patients, and (3) illegal payments usually from industry (mostly pharmaceutical and medical  
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42 87 equipment producers) to health professionals or officials, that is called institutional corruption [9].  
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44 88 Among these forms of medical corruption, the institutional one seems to be more common and  
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46 89 usually involves the largest amount of payments[10]. Usually, pharmaceutical firms' certain  
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48 90 practices corrupt medical research, the production of medical knowledge, the practice of medicine,  
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50 91 drug safety, and the administration's oversight of pharmaceutical marketing, etc.[11]. It was  
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52 92 estimated that in the United States, the pharmaceutical industry spent up to \$42 billion in  
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93 promotion every year, or on average, \$61,000 per physician, to influence their prescribing habits  
 94 and generate profits[12]. In China in 2000s, numerous incidents regarding medical  
 95 corruption emerged and exposed again the severity of corruption in China's healthcare industry[7].  
 96 For instance, in 2013, all public hospitals in Zhangzhou, Fujian Province were reported to be  
 97 involved in medical corruption. A total of 1088 doctors and 133 administrators from 73 hospitals  
 98 in Zhangzhou were found to be taking bribes and kickbacks from pharmaceutical firms, that  
 99 amounted to \$3.34 million and was a great shock to the public[13]. In this study, we focused on  
 100 the type of medical corruption that caused by pharmaceutical firms. Usually, the interactions  
 101 between pharmaceutical companies and hospitals or physicians are guided by their financial  
 102 interests, and can be in the form of drug or device promotion, kickbacks, and financial incentives  
 103 to influence physician prescribing behaviors[14-15]. Studies showed that medical corruption can  
 104 undermine the quality of healthcare, lead to inappropriate treatments, raise the cost of care, and  
 105 damage physician-patient relationships, negatively impacting the whole health care system[8,  
 106 6-18].

107 Confronted with severe medical corruption, many countries have implemented various  
 108 anti-corruption strategies, such as creating fines and criminal penalties[19], tax policy for  
 109 pharmaceutical companies[20], health regulations by insurance institutions(i.e. new forms of  
 110 prescription drug pricing)[9,21-22], and improved accreditation, certification, and rating systems  
 111 [23-24]. However, due to the varying attributes of health systems and severity of medical  
 112 corruption in different countries, the solutions designed or taken usually differ by country. In  
 113 China, the government began implementing a wave of activities to combat medical corruption as  
 114 part of its 2005 health care reforms. In detail, there are three categories of solutions: (1) the fines

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4 115 and criminal penalties created by legal and regulatory bodies, such as the "Penal Law" (Amended,  
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6 116 2006), "Anti-unfair Competition Law" (1993) and "Interim Provisions on Anti-commercial  
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8 117 bribery"(1996)[25], (2)There are health policies that aim to reduce possible corruption in the  
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11 118 process of drug selection and procurement. The first method is the establishment of the National  
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13 119 Reimbursement Drug List (NRDL, 2000) and the Essential Drug List (EDL, 2009). The NRDL is  
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16 120 established by a national medicine selection system. Drugs on the NRDL have a subsidized price,  
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18 121 but this also means that these get higher scrutiny of their prices. As a part of the national  
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20  
21 122 reimbursed drug list, the essential drugs are selected to ensure the accessibility and quality of  
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23 123 basic drugs available in health institutions[26]. The second regulation by the health department is  
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25  
26 124 the new program that centralizes purchase of pharmaceuticals and controls costs by public tenders,  
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28 125 bidding, and auction processes as required by the China Food and Drug Administration since  
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30 126 2009[27]. (3) Finally, the National Health Bureau created a reporting scheme for commercial  
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33 127 Bribery Records. As required by the National Health Bureau, regional health bureaus must  
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35 128 blacklist "manufacturers, operators or distributors" involved in commercial bribery, and instruct  
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38 129 health administrations to discipline responsible persons, including both people in the health  
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40 130 institutions and companies[28].

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44 131 In our literature review, we found that though much information has been accumulated on how  
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46 132 to develop regulations and countermeasures that restrain medical corruption in various countries,  
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48 133 there is little existing research that systematically examines the effects of these regulations on the  
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51 134 elimination or alleviation of medical corruption from pharmaceutical firms. Thereby, with the  
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54 135 understanding that Chinese leadership is combating the rampant corruption within its society, this  
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56 136 study sought to assess whether China's reforms to curb medical corruption were effective. This



137 study can help improve and foster better therapeutic and practical innovations to combat medical  
 138 corruption in the Chinese health sector. Additionally, we think this study may provide good  
 139 suggestions to other developing countries that may be suffering from similar problems during their  
 140 economic and social transition periods.

## 141 METHODS

### 142 Analytic framework

143 To examine the effects of existing countermeasures for curbing medical corruption, we formulated  
 144 an interview instrument based on the Donabedian model[29]. According to the Donabedian model,  
 145 information about the countermeasure programs can be drawn from three categories: structure,  
 146 process, and outcomes. Questions designed for experts were related to the design of the  
 147 regulations, their implementation, and their effectiveness. Main discussion questions were as  
 148 follows:

- 149 • What do you think are the regulations for medical corruption in China?
- 150 • How would you describe each kind of regulation for curbing medical corruption, including its  
 151 design, execution/implementation, and effectiveness in China?
- 152 • Can you identify any countermeasures in other countries that can help stop the medical  
 153 corruption in China?

154 In addition, to support the evaluation, particularly the "outcome" section of the framework, we  
 155 analyzed quantitative data of the current medical corruption in China.

## 156 Data source

### 157 *Qualitative data*

158 To evaluate the current countermeasures for medical corruption in China, we interviewed eight  
159 experts in health policy from universities in the city of Shanghai in the health policy area, and four  
160 officers in drug procurement agencies in Shanghai and Beijing, for a total of 12 voluntary  
161 participants. Interviews were conducted from March 1, 2017 to April 9, 2017.

### 162 *Quantitative data*

163 There is no specific and sound reporting system for medical corruption in China today. Therefore,  
164 in order to reflect the current state of institutional medical corruption in China, we referred to  
165 "China Judgements Online," an online database of case verdicts in the whole China. The database  
166 was established in 2010 by the Supreme People's Court contains case verdicts from every field. In  
167 the initial period when the system was established, only the serious verdicts released by the  
168 Supreme People's Court must be released. From 2013, the local and intermediate courts in  
169 different provinces were also encouraged to send verdicts to this system[30]. We retrieved case  
170 verdicts related to medical corruption that occurred from January 1, 2010 to December 31, 2016,  
171 using the keywords "medical," "corruption," and "health institution". We chose to collect data  
172 starting from 2010, the year in which the online system was launched. We found that there were  
173 fewer released verdicts before the year 2013 than after, likely because the government did not  
174 make it compulsive to upload verdicts until 2013. Therefore, we discarded data before 2013 and  
175 used data from 2013 to 2016. We found a total of 856 related verdicts. Though the sample size was

176 relatively small, the data uploaded provide a representative sample from each province.

## 177 **Data analysis**

178 Two trained researchers analyzed the qualitative data using NVivo10 to sort the interview answers  
 179 and the Donabedian model as an a priori organizational framework. Using a hierarchical coding  
 180 structure, the researchers deductively identified all themes, then coded and analyzed those that  
 181 were relevant. In addition, we conducted a literature review of medical corruption governance in  
 182 both developing and developed countries so that to search for ideas to curb medical corruption in  
 183 China.

184 When screening the verdicts from "China Judgements Online", we first eliminated duplicate  
 185 cases. Second, we asked two of the authors who were health policy experts to carefully conduct a  
 186 review of the verdicts. The criterion was that the included verdicts needed to depict institutional  
 187 medical corruption, specifically relating to the procurement of drugs and devices. After conducting  
 188 two rounds of review, we kept a total of 336 verdicts for descriptive analysis of the current status  
 189 of medical corruption in China. In our analysis, we reviewed the year the verdict was released, the  
 190 level of the court that decided the verdict, the amount of illegal money involved, the institutions of  
 191 those bribed, and the period during which the corruption took place.

## 192 **Ethics statement**

193 All research activities were conducted with integrity and in line with generally accepted  
 194 ethical principles. Verbal consent forms for participation and publication were obtained from all  
 195 interviewees.

## RESULTS

### Qualitative evaluation on regulations for institutional medical corruption in China

#### *Evaluation of fines and criminal penalties*

Since its 2005 health reforms to restructure the health care system, China has strived to establish more effective laws to curb medical corruption. The experts interviewed stated that there were currently three major categories of countermeasures to oppose medical corruption in China. The experts agreed that imposing fines and criminal penalties was the easiest and best preventative measure to curb institutional medical corruption.

However, many experts also pointed out that this type of regulation was not ideal because it was poorly structured. Punitive policies for medical corruption, including fines and imprisonment, did not effectively restrain bribers, nor were they uniformly rigorous. For example, the fine amount set by the Anti-unfair Competition Law (1993), 10,000 RMB (approximately \$1,450) and 200,000 RMB (approximately \$29,000), is too small to effectively restrain bribers. Although the Anti-unfair Competition Law was newly amended in February 2017 to increase the fine amount to 10% to 30% of illegal revenue obtained, experts believe that this is still too small to be effective. Moreover, because firms usually pay these fines, bribers are not effectively deterred from conducting illegal activities. Additionally, penalties imposed on those making and accepting bribes are strikingly different depending on their affiliation to different types of institutions. Penalties are usually milder for parties associated with multinational firms compared to those associated with domestic firms. Lastly, individuals working in public health institutions (i.e. physicians) receive greater punishment than individuals working in private health institutions, as

217 they are regarded as civil servants of China.

# 218 *Evaluation of related health policy regulations*

## 219 *a. The establishment of the National Reimbursement Drug List (NRDL) and the Essential Drug List (EDL)*

221 The government created the National Reimbursement Drug List (NRDL) so it could select the  
 222 highest therapeutic and cost-efficient drugs. Though being listed on the NRDL is positive  
 223 development for drug producers, because listed drugs are paid completely or at least in part by  
 224 China's Health Insurance Department, being listed also means that there is higher scrutiny of its  
 225 prices. The Essential Drug List (EDL), as part of the NRDL, was established in 2009 with the  
 226 purpose of selecting essential drugs to be made available in all public health facilities, with  
 227 particular emphasis on elemental health institutions[26]. Additionally, health institutions are  
 228 required to obey the "zero-profit drug" policy, meaning the EDL drugs must be sold at purchasing  
 229 prices[5]. Experts said that by far, this policy helped proper prescription of drugs and further  
 230 reduce the space for medical corruption.

231 However, most experts noted that regarding policy design, the main problem was that the  
 232 initial established lists contained limited(i.e. for the EDL, there were only 307 kinds of drugs)  
 233 kinds of drugs for the whole nation, and always needed big change in nearly all provinces. But the  
 234 selection of drugs in various provinces was lack of scientific criteria. The experts proposed that  
 235 when revising the list by province, new corruption space would easily come into being. Since the  
 236 provincial selection was set by leaders in the health bureau without use of the necessary scientific  
 237 processes and criteria, many pharmaceutical firms may have interfered in the process, leading to  
 238 corruption. Many of the drugs on the NRDL that are not on the EDL can still be sold at prices 15%

239 higher than the purchasing price, which means health institutions, particularly hospitals, have  
240 opportunities to create alliances with pharmaceutical firms for illegal profits. Usually, hospitals  
241 will purchase drugs that are not on the NRDL if they generate profits.

242 *b. The new program for centralized purchase of pharmaceuticals*

243 Centralized purchase policy was proposed as early as 2000 as a means of restraining health  
244 institutions' power to directly negotiate and purchase drugs from the pharmaceutical companies.  
245 This policy set a separate third-party committee as the purchasing entity, though still usually  
246 affiliated with the health bureau. However, it was not well executed and many hospitals can still  
247 buy drugs directly. And not until 2009, the new centralized purchase policy was released by  
248 China's Ministry of Health and made specific regulations to shift purchasing power from public  
249 hospitals to the governments. Specifically, it is the provincial committees' obligation to select  
250 suppliers through a competitive bidding process and then distribute the products to all hospitals  
251 under their jurisdiction. According to the new policy, drugs are competitively tendered at the  
252 provincial levels. It is also reported that central purchasing programs at the provincial level have  
253 reduced drug prices by 30% in Beijing[31], 41% in Hebei[32], and 46% in Shandong[33].

254 Although studies showed that decreasing the cost of medicines might reduce the corruption  
255 space, experts pointed out there were still two problems with the purchasing committees. First, in  
256 many provinces, the committees that manage the purchasing platforms are not independent. Most  
257 of these committees are affiliated with the health bureau. In some areas, there is not even a formal  
258 committee in which the responsibilities are assumed by different departments under the health  
259 bureau. In this case, buck-passing would occur between various departments. Undoubtedly, this  
260 easily may lead to the monopoly. Experts proposed that if a central selection committee has the

monopoly power, then it's easy to see that medical firms may bribe key decision makers in the selection process. Second, experts indicated that there were defects in the criteria for bidding. Many indexes were difficult for bidding judges to quantify and evaluate. For instance, choices for judges in the index of clinical effect and security are typically listed as "obviously superior to others," "a little superior to others," "similar to others," and "worse than others." The lack of scientific and quantified standards provide chances for bidding judges to participate in corruption. Another major problem with the bidding criteria is that they usually overemphasize the weight of price. Sometimes, in order to win, bidding companies set bidding prices lower than actual cost prices of drugs. This may lead to the bidding companies reducing the quality of their drugs. For example, the cost price per kilo of the drug radix isatidis was 3.7 RMB, but the bidding price was only 1.4 RMB—far lower than the actual cost. So the companies used the apple peel instead of radix isatidis. The principle of those with lower price win may also induce bidding companies to make the alliance to provide artificially lowered prices when bidding and share the profits afterwards, leading to a disruption of the competitive market balance.

*Evaluation of reporting scheme for medical corruption in China*

In late 2013, the Chinese central government responded that ethical regulations should be used to curb medical corruption. The "Establishment of Commercial Bribery Records in the Purchase and Sale of Medicines and devices" then came into being[28]. This reporting scheme for Commercial Bribery Records blacklists "manufacturers, operators or distributors" involved in commercial bribery, and instructs health administrative departments to discipline responsible persons, including physicians (who may lose their licenses).

However, experts noted that the biggest problem with this reporting scheme was that it was

poorly executed in the past few years. Only a few provinces have released the records of illegal commercial bribery, and of these limited released records, many were outdated. It remains to be seen if this policy will have real impact at the provincial and local levels from an ethical perspective.

287

## 288 Quantitative evaluation of regulations on institutional medical corruption in China

As shown in Table 2, although the Supreme People's Court of China required courts to report verdicts to the online system since 2010, we found that until 2013, there was only a small number of released verdicts. Most of the verdicts (80.06%) were from the Basic People's Courts. We were surprised to find that in most cases, bribes were above 100,000 RMB, and in 11.31% of the cases, individuals taking bribes received more than 1,000,000 RMB. Usually, individuals taking bribes were from public hospitals. Among these individuals were physicians, directors and deans of different departments, and officers from the health bureaus. In addition, most of the criminal activities reported had been undetected for a long time, with 58.53% of corruption behaviors lasting more than 5 years. This indicates that the inspection policies are not strict.

## 298 DISCUSSION

Our evaluation showed that while many of China's regulations on medical corruption operate well, they still have many problems. Compared to other countries implementing policies to curb medical corruption, China implements relatively mild penalties that do not abide by a "zero-tolerance" policy. In the United States, if pharmaceutical firms promoted drugs unlawfully, they will receive great fines. For instance, we can look to cases concerning atypical antipsychotics. In 2010, the multinational pharmaceutical company Astra-Zeneca paid \$520 million for illegally



marketing the drug Seroquel for uses not approved by the Food and Drug Administration by paying kickbacks to physicians. In 2012, Johnson & Johnson settled for \$1.2 billion on charges of off-label promotion and failure to disclose information on adverse reactions to the drug Risperdal[19]. According to Public Citizen[34], from 1991 to 2012, drug companies have paid \$30 billion in criminal fines in the United States for Medicare fraud, unlawful drug promotion, kickbacks, monopoly practices, and the concealment of study findings. In China, the fines for medical corruption are much smaller. Even the shocking multinational case of GSK's bribery in 2013 ended with the highest fine being 30 billion RMB (approximately 4.36 billion US dollar) [35]. If the fine amounts are not significantly increased, it will remain profitable for drug companies to engage in corruption practices that undermine public health[3].

Although the Chinese government strived to reduce medical corruption by establishing the NRDL and EDL, our evaluation showed that without scientific and fair criteria for drug selection, it is difficult to resolve problems related to modifying these lists and with the defective bidding process. In many developed countries, health technology assessment has also been used to the selection of drug plans by comparing drug costs with their therapeutic benefits. This has become central in determining the prices of pharmaceutical products. Health technology assessment was also proven to be effective in establishing the modalities for access and reimbursement of drugs [22]. This technology makes evidence-based medicine (rather than marketing-based medicine) central to the architecture of the pharmaceutical market because it directly aligns financial incentives with improving health outcomes. Thereby, the health technology assessment should be applied to facilitate Chinese governments' decision making as soon as possible.

Our results showed that problems with the central purchasing program were related to the lack

of independent committees and the monopolies created by local health bureaus. To effectively solve these problems, many developed countries use marketization management of pharmaceutical products purchasing. Originated in the US, an entity called Group Purchasing Organization (GPO) is one kind of purchasing platform in the market. The GPO is created to leverage the purchasing power of a group of businesses to obtain discounts from vendors based on the collective buying power of the GPO members. The GPOs are intermediary agencies, and health organizations can voluntarily sign up to be a member of any GPO in US. It was found that GPO can help effectively prevent medical corruption[36]. However, while many large cities in China such as Shanghai and Beijing have tried to establish independent GPOs, still, it was not mature[37], which can't well functioned to curb the medical corruption.

Overall, the reason for improper use of drugs should also be attributed to physicians and patients. Physicians may be indifferent to high prices of drugs if prescribed pharmaceutical products or inspections make them profitable. Additionally, when patients buy pharmaceutical products on the NDRL, they rarely pay the full price themselves. To restrict the behaviors of physicians and patients, the health insurance department should not only supervise the current payment budget for public hospitals, but also design effective regulations to inspect authenticity of therapies [38]. In Germany, the United States, and other countries, insurance institutions, usually health insurance companies, can trace the behavior of physicians or hospitals. Most drug coverage systems in these countries can specify which drugs will be reimbursed through methods such as managing drug formularies or requiring generic products to be used when available[22]. Some states in the US now require the full disclosure of every payment received by physicians from drug companies[19]. These policies impose restriction on physicians.

349 Miller(2013) notes that companies initiate most corporate social responsibility initiatives to  
350 avoid negative reputational consequences that may induce greater burden than the illegal earned  
351 profits. Accreditation, certification, and rating systems have proven useful in curbing medical  
352 corruption to a certain extent, as these systems help align market forces with trustworthy  
353 practices[23]. However, under the "Guanxi" society where relationship plays an important role in  
354 China[39], the reporting system for medical corruption is not well executed. To improve this  
355 situation, we suggest that the adverse results should be made open to the public compulsorily.

356 As revealed by much of the literature, the root of institutional corruption lies first and foremost  
357 in the fact that physicians' remuneration is set at a low level in China[39-40]. Low compensation  
358 may lead to physicians taking significant payments for high-cost diagnostic and therapeutic  
359 interventions in China. Therefore, this issue must be tackled by improving the financial incentives  
360 for physicians and the moral environment within China's health reform. Finally, the main  
361 limitations of this study were related to the quantitative section. Though the quantitative data from  
362 the online system were helpful in supporting the qualitative data, the small sample size may have  
363 caused the low reliability error.

364

365 **CONCLUSIONS**

366 Our study found that though China has made efforts to tackle institutional medical corruption in  
367 drug procurement for many years, corruption issues continue to be a concern. In analyzing the  
368 current regulations, we found that existing countermeasures such as fines, imprisonment penalties,  
369 health policy regulations, and reporting schemes, still have many defects. We suggest creating  
370 more rigorous legislation and well-functioning administrative mechanisms that select drugs for the

NRDL or EDL and establish prices using scientific criteria. We also suggest more rigorously supervising health insurance departments in China. To address the root of medical corruption however, the financial structure of physicians' income should be adjusted within China's health reform.

375

## 376 Abbreviations

377 NRDL: National Reimbursement Drug List

378 EDL: Essential Drug List

## 379 Acknowledgements

380 We sincerely acknowledge and appreciate the interviewees and institutions' contributions to this study.

## 381 Funding

382 The design of this study was financially supported by the Shanghai Health Policy Program  
383 (2016HP043). Data collection, analysis and interpretation were funded by Key Developing Disciplines  
384 of Shanghai Municipal Commission of Health and Family Planning(2015ZB0602) and the International  
385 Postdoctoral Exchange Fellowship Program(2017(32)), and the writing and revision of the manuscript  
386 was funded by the Natural Science Foundation of China (71603182).

## 387 Authors' contributions

388 Conceived and designed the experiments: JWS, ZXW and LYS. Analysed the data: JWS, RL and  
389 CXW. Contributed reagents/materials/analysis tools: HJ, YX and NNL. Wrote the paper: JWS and  
390 LYS.

## 391 Data sharing statement

392 All relevant data from the "China Judgements Online" can be shared to the public.

## 393 Competing interests

394 The authors have declared that they have no competing interests.

395

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Table 1 Experts' evaluation on existing countermeasures for restraining institutional medical corruption

	Countermeasures	Content	Structure	Process	Outcome
1	Fines and criminal penalties ruled by the "Penal Law"(Amended, 2006), the "Anti-unfair Competition Law"(1993), and the "Interim Provisions on Anti-commercial bribery"(1996)	Financial fines, imprisonment, and cancellation of physician licenses	(1)The fines are not high enough to effectively restrain bribery. (2)The punishment differs strikingly when bribers or bribees are in different institutions	(1) It is well implemented	(1) Imposing fines and criminal penalties is the easiest and most direct way to restrain medical corruption
2	Health policy regulations, especially those regarding drugs				
2.1	The establishment of the National Reimbursement Drug List (NRDL, 2000) and the Essential Drug List (EDL, 2009)	To select the most therapeutic and economical drugs by the government	(1)The initial lists are incomplete. The adjustment of the lists may induce corruption	(1) Many of the drugs on the NRDL can still be sold at prices higher than the purchasing price; (2) Hospitals will only purchase drugs that are not on the NRDL if they generate profits	(1) It makes the drugs on the lists under the government's high supervision; (2) The "zero-profit drug" policy for the EDL can shrink the benefit space
2.2	The new centralized purchase policy(2009)	Public tenders, bidding, and auction processes relating to the purchase of drugs are mostly operated by provincial governments	(1)Usually, the purchasing committee is affiliated with the health bureau, and purchasing decision is not made independently. Additionally, many areas have one purchasing institute, leading to monopoly of drug procurement (2)There are many defects in the selection criteria	(1) From 2009 according to the strict regulation by National Health Bureau, the purchasing of drugs or equipments has a normal process for execution	(1) Shifting purchasing power from public hospitals to governments can reduce medical corruption to a large extent
3	Reporting scheme for medical corruption(2013)	Establishment of a reporting and record-keeping scheme of commercial bribery records	(1) The reporting scheme focuses on adverse behaviors. A comprehensive rating system to rating the companies' reputation should be established	(1)The reporting scheme is poorly implemented	(1) The public can be a constraint force for the corruption

Table 2 Verdicts involving institutional medical corruption from "China Judgements Online"  
 (N=336)

Variable	Classification	n	(%)
Year of verdicts	2013	15	4.46
	2014	105	31.25
	2015	64	19.05
	2016	152	45.24
Level of the court	Supreme people's court	4	1.19
	Intermediate people's court	63	18.75
	Basic people's court	269	80.06
Amount of money involved in the bribery(RMB)	[14,900-100,000)	87	25.89
	[100,000-500,000)	164	48.81
	[500,000-1,000,000)	47	13.99
	[1,000,000-2,000,000)	16	4.76
	[2,000,000-6,959,000)	22	6.55
Institutions of individuals taking bribes	Hospitals	307	91.37
	Health bureaus	33	9.82
Time span of the committed corruption(year)	[1-2)	15	4.46
	[2-5)	124	36.90
	[5-10)	158	47.02
	[10-15]	39	11.61

**STROBE 2007 (v4) Statement—Checklist of items that should be included in reports of cross-sectional studies**

Section/Topic	Item #	Recommendation	Reported on page #
Title and abstract	1	(a) Indicate the study’s design with a commonly used term in the title or the abstract	2
		(b) Provide in the abstract an informative and balanced summary of what was done and what was found	2-3
Introduction			
Background/rationale	2	Explain the scientific background and rationale for the investigation being reported	3-6
Objectives	3	State specific objectives, including any prespecified hypotheses	6-7
Methods			
Study design	4	Present key elements of study design early in the paper	7
Setting	5	Describe the setting, locations, and relevant dates, including periods of recruitment, exposure, follow-up, and data collection	8
Participants	6	(a) Give the eligibility criteria, and the sources and methods of selection of participants	8
Variables	7	Clearly define all outcomes, exposures, predictors, potential confounders, and effect modifiers. Give diagnostic criteria, if applicable	8
Data sources/measurement	8*	For each variable of interest, give sources of data and details of methods of assessment (measurement). Describe comparability of assessment methods if there is more than one group	8
Bias	9	Describe any efforts to address potential sources of bias	9
Study size	10	Explain how the study size was arrived at	8
Quantitative variables	11	Explain how quantitative variables were handled in the analyses. If applicable, describe which groupings were chosen and why	8-9
Statistical methods	12	(a) Describe all statistical methods, including those used to control for confounding	8-9
		(b) Describe any methods used to examine subgroups and interactions	8-9
		(c) Explain how missing data were addressed	8-9
		(d) If applicable, describe analytical methods taking account of sampling strategy	N/A
		(e) Describe any sensitivity analyses	N/A
Results			

Participants	13*	(a) Report numbers of individuals at each stage of study—eg numbers potentially eligible, examined for eligibility, confirmed eligible, included in the study, completing follow-up, and analysed	N/A
		(b) Give reasons for non-participation at each stage	N/A
		(c) Consider use of a flow diagram	N/A
Descriptive data	14*	(a) Give characteristics of study participants (eg demographic, clinical, social) and information on exposures and potential confounders	10
		(b) Indicate number of participants with missing data for each variable of interest	N/A
Outcome data	15*	Report numbers of outcome events or summary measures	10-14
Main results	16	(a) Give unadjusted estimates and, if applicable, confounder-adjusted estimates and their precision (eg, 95% confidence interval). Make clear which confounders were adjusted for and why they were included	N/A
		(b) Report category boundaries when continuous variables were categorized	N/A
		(c) If relevant, consider translating estimates of relative risk into absolute risk for a meaningful time period	N/A
Other analyses	17	Report other analyses done—eg analyses of subgroups and interactions, and sensitivity analyses	N/A
Discussion			
Key results	18	Summarise key results with reference to study objectives	14
Limitations	19	Discuss limitations of the study, taking into account sources of potential bias or imprecision. Discuss both direction and magnitude of any potential bias	17
Interpretation	20	Give a cautious overall interpretation of results considering objectives, limitations, multiplicity of analyses, results from similar studies, and other relevant evidence	14-17
Generalisability	21	Discuss the generalisability (external validity) of the study results	17-18
Other information			
Funding	22	Give the source of funding and the role of the funders for the present study and, if applicable, for the original study on which the present article is based	18

\*Give information separately for cases and controls in case-control studies and, if applicable, for exposed and unexposed groups in cohort and cross-sectional studies.

**Note:** An Explanation and Elaboration article discusses each checklist item and gives methodological background and published examples of transparent reporting. The STROBE checklist is best used in conjunction with this article (freely available on the Web sites of PLoS Medicine at <http://www.plosmedicine.org/>, Annals of Internal Medicine at <http://www.annals.org/>, and Epidemiology at <http://www.epidem.com/>). Information on the STROBE Initiative is available at [www.strobe-statement.org](http://www.strobe-statement.org).

# BMJ Open

## Moving towards a better path? A cross sectional examination of China's reforms to remedy medical corruption from pharmaceutical firms

Journal:	<i>BMJ Open</i>
Manuscript ID	bmjopen-2017-018513.R1
Article Type:	Research
Date Submitted by the Author:	28-Sep-2017
Complete List of Authors:	Shi, Jianwei; Shanghai Yangpu Hospital, Tongji University School of Medicine; Department of Health Policy and Management, Primary Care Policy Center, Johns Hopkins University Liu, Rui; Shanghai Tenth People's Hospital, Tongji University School of Medicine Jiang, Hua; Department of Family Medicine, Shanghai East Hospital, Tongji University School of Medicine Wang, Chunxu; Tongji University School of Medicine Xiao, Yue; Tongji University School of Medicine Liu, Nana; Tongji University School of Medicine Wang, Zhaoxin; Shanghai Tenth People's Hospital, Tongji University School of Medicine; Tongji University School of Medicine Shi, Leiyu; Department of Health Policy and Management, Primary Care Policy Center, Johns Hopkins University
<b>Primary Subject Heading</b>:	Ethics
Secondary Subject Heading:	Ethics, Health economics, Health services research
Keywords:	Medical corruption, Evaluation, Effectiveness, China

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1                   **Moving towards a better path? A cross sectional**  
2                   **examination of China's reforms to remedy medical**  
3                   **corruption from pharmaceutical firms**

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# Moving towards a better path? A cross sectional examination of China's reforms to remedy medical corruption from pharmaceutical firms

## ABSTRACT

**Objectives:** Few studies have systematically examined the effects of the existing regulations for alleviating corruption. This study assesses the effectiveness of China's reforms to curb medical corruption.

**Methods:** Using semi-structured key informant interviews, we designed the evaluation questions and examined the effect of the existing different kinds of countermeasures to oppose medical corruption based on the Donabedian model. Using the quantitative data from the online database of the "China Judgements Online", which lists the case verdicts related to medical corruption, we also showed the tendency, characteristics and seriousness of medical corruption in recent years.

**Results:** Since 1990s, China has implemented three main categories of countermeasures to oppose medical corruption: fines and criminal penalties, health policy regulations and reporting scheme policy. First, the level of fines and criminal penalties for medical corruption behaviors may not be sufficient. Second, health policy regulations are also insufficient because although the National Reimbursement Drug List(NRDL) and Essential Drug List(EDL) were implemented, they were incomplete and created more opportunities for corruption. Additionally, the new program that centralized the purchase of pharmaceuticals found that most purchasing committees were not independent, and the selection criteria for bidding lacked scientific evidence. Third, reporting



51 scheme for Commercial Bribery Records by the health bureau is executed poorly. Lastly,  
 52 quantitative data from "China Judgements Online" showed no obvious decrease of institutional  
 53 medical corruption in recent years, and most criminals committed crimes for a long time before  
 54 getting caught.

55 **Conclusions:** Although existing countermeasures have exerted certain effects according to the  
 56 Chinese experts, much improvement is needed. Fundamentally, financial incentives for  
 57 hospitals/physicians and the health insurance system should be improved.

58 **Keywords:** Medical corruption; Evaluation; Effectiveness; China

## 59 **Strengths and limitations**

- 60 ● This study systematically examined the effects of existing regulations for curbing medical  
 61 corruption in China.
- 62 ● Using mainly qualitative data from interviews with experts, supported by the quantitative  
 63 data from "China Judgements Online" that release the case verdicts about medical corruption,  
 64 this study examined the effects comprehensively.
- 65 ● The main limitations of this study were related with its data collection, since the selected  
 66 interviewed experts were mostly from Shanghai and the quantitative data from the online  
 67 system had a small sample size.

## 68 **INTRODUCTION**

69 Medical corruption is pervasive across cultures and endemic in countries regardless if they are  
 70 small or large, poor or rich, or capitalist or socialist[1-3]. Though medical corruption is costly for

all countries, it seems to be an especially prevalent problem in developing and transitional economies where public resources are scarce, such as China[4]. Since the China's reform and opening up policy in 1979, public hospitals in urban and rural areas have remained under central government ownership. However, they were required to undertake a large degree of responsibility for financing money and administering institutions. This responsibility for healthcare financing required hospitals to rely more on the sale of services, drug prescriptions, and medical examinations to produce revenues[5]. The National Development and Reform Commission's price guidelines for basic health services(routine examinations, surgeries, standard diagnostic tests, and pharmaceuticals in health institutions) required prices to be low enough so services would be affordable for patients. Moreover, hospitals were prohibited from earning more than 15% markup from regulated tests and drugs[6]. However, the privatization of healthcare financing combined with price regulation put most public hospitals in China at serious financial risk[5-6]. To compensate for the retrenchment of government health outlays, many public hospitals in China began to earn revenue illegally through alliances with the pharmaceutical firms to procure pharmaceuticals and medical equipment. Meanwhile, pharmaceutical companies prefer establishing special arrangements for the hospitals since competition with other pharmaceutical companies is costly. Since the penalty cost is much lower than the illegal profit, special arrangements with hospitals creates a win-win situation for both entities[7,8-9]. Gradually, medical bribery permeated the health sectors in China[7, 10].

The illicit bribery from pharmaceutical firms to hospitals and health professionals or officials can lead to the medical corruption. Usually, certain pharmaceutical firms' practices corrupt medical research, the production of medical knowledge, the practice of medicine, drug safety, and the

administration's oversight of pharmaceutical marketing, etc.[11]. It was estimated that in the United States, the pharmaceutical industry spent up to \$42 billion in promotion every year, or on average, \$61,000 per physician, to influence their prescribing habits and generate profits[12]. In China in the 2000s, numerous incidents regarding medical corruption emerged and exposed the severity of corruption in China's healthcare industry[7]. For instance, in 2013, all public hospitals in Zhangzhou, Fujian Province were reported to be involved in medical corruption. A total of 1,088 doctors and 133 administrators from 73 hospitals in Zhangzhou were found to be taking bribes and kickbacks from pharmaceutical firms that amounted to \$3.34 million[13]. In this study, we focused on the type of medical corruption resulting from pharmaceutical firm practices. Usually, the interactions between pharmaceutical companies and hospitals or physicians are guided by their financial interests, and can be in the form of drug or device promotion, kickbacks, and/or financial incentives to influence physician prescribing behaviors[14-15]. Studies showed that medical corruption negatively impacts the health care system by undermining the quality of healthcare, leading to inappropriate treatments, raising the cost of care, and damaging physician-patient relationships[10, 6-18].

Confronted with severe medical corruption, many countries have implemented various anti-corruption strategies, such as fines and penalties[19], reform of tax policy for pharmaceutical companies[20], health regulations by insurance institutions(i.e. new forms of prescription drug pricing)[9, 21-22], and improvement of accreditation, certification, and rating systems[23-24]. However, due to the varying characteristics of health systems and severity of medical corruption in different countries, the solutions usually differ by country. In China, the government began implementing a wave of activities to combat medical corruption as early as 1990s. In detail, there

are three categories of solutions: fines and criminal penalties, health policy regulations and reporting scheme policy. Specifically, (1) the fines and criminal penalties created by legal and regulatory bodies, such as the "Penal Law" (Amended, 2006), "Anti-unfair Competition Law" (1993) and "Interim Provisions on Anti-commercial bribery" (1996) [25], as part of its health care reforms, (2) There are health policies that aim to reduce possible corruption in the process of drug selection and procurement, including the establishment of the National Reimbursement Drug List (NRDL, 2000) and the Essential Drug List (EDL, 2009). The NRDL was established by a national medicine selection system. Drugs on the NRDL have a subsidized price, but are also highly scrutinized. As a part of the national reimbursed drug list, the essential drugs are selected to ensure the accessibility and quality of basic drugs available in health institutions [26]. The second regulation by the health department is the new program required by the China Food and Drug Administration since 2009 [27]. The program centralizes purchase of pharmaceuticals and controls costs by public tenders, bidding, and auction processes. (3) Finally, the National Health Bureau created a reporting scheme for commercial bribery records. Regional health bureaus must blacklist "manufacturers, operators or distributors" involved in commercial bribery, and instruct health administrations to discipline responsible persons in the health institutions and pharmaceutical companies [28].

Though much information has been accumulated on how to develop regulations and countermeasures that restrain medical corruption in various countries [1-2,4,8,11], there is little research systematically examines the effects of these regulations on the elimination or alleviation of medical corruption from pharmaceutical firms specifically. Thereby, with the understanding that Chinese leadership is combating rampant corruption within its society, this study sought to

137 assess whether China’s reforms to curb medical corruption were effective in the procurement of  
138 medicines and devices. This study can help improve and foster better therapeutic and practical  
139 innovations to combat medical corruption in the Chinese health sector. Additionally, we think this  
140 study may provide recommendations to other developing countries that may be suffering from  
141 similar problems during economic and social transition periods.

142 **METHODS**

143 **Analytic framework**

144 Through literature review, we collected various forms of countermeasures. Additionally, we  
145 consulted with the experts to reveal other regulations for medical corruption in China that were  
146 not exposed through the literature review to ensure the completeness of these countermeasures.  
147 These measures were then classified into three categories, with help from experts, based on the  
148 rigidity of implementation. Fines and criminal penalties were executed by the law sectors in which  
149 the punishments were very strict. Health policy regulations were issued by the national or local  
150 health departments and usually provided guidance. The reporting scheme for the medical  
151 corruption was not strict and its execution was loosely implemented.

152 Second, to examine the effects of existing countermeasures for curbing medical corruption, we  
153 formulated an interview instrument based on the Donabedian model[29]. The Donabedian model  
154 provides a framework to evaluate the effects of countermeasures on curbing medical corruption in  
155 three categories: structure, process, and outcomes. Questions designed for experts were related to  
156 the design of the regulations(structure), their implementation(process), and their

effectiveness(outcomes). Main discussion questions about the evaluation were as follows: How would you describe each kind of regulation for curbing medical corruption, including its design, execution/implementation, and effectiveness in China?

In addition, to support the evaluation, particularly the "outcome" section of the framework, we analyzed quantitative data of current medical corruption in China. Experts were also asked to identify any countermeasures in other countries that can help end medical corruption in China.

## Data source

### *Qualitative data*

To evaluate the current countermeasures for medical corruption in China, we chose experts that attended a professional forum in Shanghai about preventing and curbing medical corruption. All 16 interviewees were experts in the field of health economics and health policy. However, only 12 of the experts agreed to participate. Eight experts were from universities in the city of Shanghai, and four experts were officers in drug procurement agencies in Shanghai and Beijing. Interviews were conducted from March 1, 2017 to April 9, 2017.

### *Quantitative data*

There is no specific and sound reporting system for medical corruption in China currently. Therefore, to reflect the current state of medical corruption in China, we referred to "China Judgements Online," a national online database of case verdicts. The database, established in 2010 by the Supreme People's Court, contains case verdicts from every field. When the system was

176 initially established, only the serious verdicts released by the Supreme People's Court were  
177 required to be released. As of 2013, the local and intermediate courts in different provinces were  
178 also encouraged to send verdicts to this system[30]. We retrieved case verdicts related to medical  
179 corruption that occurred from January 1, 2010 to December 31, 2016 using the keywords  
180 "medical," "corruption," and "health institution". We collected data starting from 2010, the year in  
181 which the online system was launched. However, since the government did not require verdicts to  
182 be uploaded into the system until 2013, we discarded data before 2013 and used data from 2013 to  
183 2016. We found a total of 856 related verdicts. Though the sample size of the verdicts online was  
184 relatively small, the data uploaded provided a representative sample from each province.

185 **Data analysis**

186 Two trained researchers analyzed the qualitative data using NVivo10 to sort the interview answers.  
187 The Donabedian model was used as an a priori organizational framework. Using a hierarchical  
188 coding structure, the researchers deductively identified all themes, then coded and analyzed those  
189 that were relevant. In addition, we conducted a literature review of medical corruption governance  
190 in both developing and developed countries to search for methods to curb medical corruption in  
191 China.

192 When screening the verdicts from "China Judgements Online", we first eliminated duplicate cases.  
193 Second, we asked two of the authors(JWS and RL), who are health policy experts, to carefully  
194 conduct a review of the verdicts. As part of the criteria, verdicts needed to depict institutional  
195 medical corruption specifically relating to the procurement of drugs and devices. After conducting  
196 two rounds of review, we kept a total of 336 verdicts for descriptive analysis of the current status

197 of medical corruption in China. In our analysis, we reviewed the year the verdict was released, the  
198 level of the court that decided the verdict, the amount of illegal money involved, the institutions  
199 bribed, and the time period when the corruption took place.

## 200 **Ethics statement**

201 All research activities were conducted with integrity and in line with generally accepted ethical  
202 principles. Verbal consent forms for participation and publication were obtained from all  
203 interviewees.

## 204 **RESULTS**

### 205 **Qualitative evaluation on regulations for institutional medical corruption in China**

#### 206 *Evaluation of fines and criminal penalties*

207 As early as 1990s, China has strived to establish more effective laws to curb medical corruption.  
208 In the 2000s, China implemented more health reforms to restructure the health care system. The  
209 experts interviewed stated that there were currently three major categories of countermeasures to  
210 oppose medical corruption in China(Table 1). The experts agreed that imposing fines and criminal  
211 penalties was the easiest and best preventative measure to curb institutional medical corruption.  
212 However, many experts also pointed out that this type of regulation was poorly structured.  
213 Punitive policies for medical corruption, including fines and imprisonment, did not effectively  
214 restrain bribers, nor were they uniformly rigorous. For example, the fine amount set by the  
215 Anti-unfair Competition Law(1993), 10,000RMB(approximately \$1,450) and  
216 200,000RMB(approximately \$29,000), was too small to effectively restrain bribers. Although the



217 Anti-unfair Competition Law was newly amended in February 2017 to increase the fine amount

218 from 10% to 30% of illegal revenue obtained, experts believe that this fine is still too small to be

219 effective. Moreover, because firms usually pay these fines, bribers are not effectively deterred

220 from conducting illegal activities. Additionally, penalties imposed on those making and accepting

221 bribes are strikingly different depending on their affiliation to different types of institutions.

222 Penalties are usually milder for parties associated with multinational firms compared to those

223 associated with domestic firms. Lastly, individuals working in public health institutions (i.e.

224 physicians) receive greater punishment than individuals working in private health institutions, as

225 they are regarded as civil servants of China.

226 *Evaluation of related health policy regulations*

227 *a. The establishment of the National Reimbursement Drug List(NRDL) and the Essential Drug*

228 *List(EDL)*

229 The government created the National Reimbursement Drug List(NRDL) so it could select the

230 highest therapeutic and cost-efficient drugs. Though being listed on the NRDL is a positive

231 development for drug producers, being listed also means that there is higher scrutiny of its prices

232 because listed drugs are paid completely or at least in part by China's Health Insurance

233 Department. The Essential Drug List(EDL), as part of the NRDL, was established in 2009 with the

234 purpose of selecting essential drugs to be made available in all public health facilities, with

235 particular emphasis on grassroots health institutions[26]. Additionally, health institutions are

236 required to obey the "zero-profit drug" policy, meaning the EDL drugs must be sold at purchasing

237 prices[5]. Experts said that this policy helped proper prescription of drugs and further reduce the

238 space for medical corruption to a certain extent.

Most experts noted that the main problem with this policy design was that the initial established lists contained limited (i.e. for the EDL, there were only 307 kinds of drugs) drugs for the whole nation, and varied widely between provinces. However, the selection of drugs in various provinces lacked scientific criteria. The experts proposed that when revising the list by province created opportunities for new corruption. Since the provincial selection was set by leaders in the health bureau without necessary scientific processes and criteria or effective supervision, it was easy for the pharmaceutical firm to interfere. For example, the selection of drugs was corrupt because pharmaceutical firms were able to bribe experts. Many of the drugs on the NRDL that are not on the EDL can still be sold at prices 15% higher than the purchasing price, which means health institutions, particularly hospitals, have opportunities to create alliances with pharmaceutical firms for illegal profits. Usually, hospitals will purchase drugs that are not on the NRDL if they generate profits.

*b. The new program for centralized purchase of pharmaceuticals*

Centralized purchase policy was proposed in 2000 as a means of restraining health institutions' power to directly negotiate and purchase drugs from the pharmaceutical companies. This policy set a separate third-party committee as the purchasing entity that was usually affiliated with the health bureau. However, the policy was not properly executed and many hospitals were still able to buy drugs directly. A new centralized purchase policy was not released until 2009 by China's Ministry of Health that made specific regulations to shift purchasing power from public hospitals to the governments. Specifically, it is the provincial committees' obligation to select suppliers through a competitive bidding process and then distribute the products to all hospitals under their jurisdiction. According to the new policy, drugs are competitively offered at the provincial levels.

261 Central purchasing programs at the provincial level have reduced drug prices by 30% in  
262 Beijing[31], 41% in Hebei[32], and 46% in Shandong[33].

263 Although studies show that decreasing the cost of medicines might reduce corruption , experts  
264 pointed out there were still two problems with the purchasing committees. First, in many  
265 provinces, the committees that manage the purchasing platforms are not independent. Most of  
266 these committees are affiliated with the health bureau. In some areas, there is an informal  
267 committee in which the responsibilities are assumed by different departments under the health  
268 bureau. In this case, buck-passing would occur between various departments and could easily lead  
269 to a monopoly. Experts proposed that if a central selection committee has the monopoly power,  
270 then t medical firms may easily bribe key decision makers in the selection process. Secondly,  
271 experts indicated that there were defects in the criteria for bidding. Many indexes were difficult  
272 for bidding judges to quantify and evaluate. The lack of scientific and quantified standards  
273 provides chances for bidding judges to participate in corruption. Another major problem with the  
274 bidding criteria is that they usually overemphasize the weight of price. Sometimes, in order to win,  
275 bidding companies set bidding prices lower than actual cost prices of drugs. This may lead to the  
276 bidding companies reducing the quality of their drugs. For example, the cost price per kilo of the  
277 drug radix isatidiswas 3.7 RMB, but the bidding price was only 1.4 RMB—far lower than the  
278 actual cost. Thus, the company used apple peel instead of radix isatidis. Requiring companies to  
279 bid for the lowest price may artificially lowered prices and share profits afterwards, leading to a  
280 disruption of the competitive market.

281 *Evaluation of reporting scheme for medical corruption in China*

282 In late 2013, the Chinese central government stated that ethical regulations should be used to curb

283 medical corruption. The government created the "Establishment of Commercial Bribery Records  
284 in the Purchase and Sale of Medicines and Devices"[28]. This reporting scheme for Commercial  
285 Bribery Records blacklists "manufacturers, operators or distributors" involved in commercial  
286 bribery, and instructs health administrative departments to discipline responsible persons,  
287 including physicians, who may lose their licenses.

288 However, experts noted that the biggest problem with this reporting scheme was that it was poorly  
289 executed. Only a few provinces have released the records of illegal commercial bribery, and of  
290 which, many were outdated. It remains to be seen if this policy will have real impact at the  
291 provincial and local levels from an ethical perspective.

## 293 **Quantitative evaluation of regulations on institutional medical corruption in China**

294 As shown in Table 2, although the Supreme People's Court of China required courts to report  
295 verdicts to the online system since 2010, until 2013, there was only a small number of released  
296 verdicts. Most of the verdicts(80.06%) were from the Basic People's Courts. In most cases, bribes  
297 were above 100,000 RMB, and in 11.31% of the cases, bribes were more than 1,000,000 RMB.  
298 Usually, individuals, such as physicians, directors, deans of departments from public hospitals,  
299 and officers from the health bureaus, were taking bribes from pharmaceutical firms. In addition,  
300 most of the criminal activities reported had been undetected for a long time, with 58.53% of  
301 corruption behaviors lasting more than 5 years.

## 302 **DISCUSSION**

303 Our evaluation on the experts' interviews, supported by the quantitative data from "China

Judgements Online", showed that while many of China's regulations on medical corruption  
 operate well, problems persist. Compared to other countries implementing policies to curb medical  
 corruption, China implements relatively mild penalties that do not abide by a strict "zero-tolerance"  
 policy. In the United States, if pharmaceutical firms promoted drugs unlawfully, they would  
 receive great fines. For instance, we can look to cases concerning a typical antipsychotics. In 2010,  
 the multinational pharmaceutical company Astra-Zeneca paid \$520 million for illegally marketing  
 the drug Seroquel for uses not approved by the Food and Drug Administration by paying  
 kickbacks to physicians. In 2012, Johnson & Johnson settled for \$1.2 billion on charges of  
 off-label promotion and failure to disclose information on adverse reactions to the drug  
 Risperdal[19]. According to Public Citizen[34], from 1991 to 2012, drug companies have paid \$30  
 billion in criminal fines in the United States for Medicare fraud, unlawful drug promotion,  
 kickbacks, monopoly practices, and the concealment of study findings. In China, the fines for  
 medical corruption are much smaller. Even the shocking multinational case of GSK's bribery in  
 2013 ended with the highest fine being 30 billion RMB(approximately 4.36 billion US dollar)[35].  
 If the fine amounts are not significantly increased, it will remain profitable for drug companies to  
 engage in corruption practices that undermine public health[3].

Although the Chinese government strived to reduce medical corruption by establishing the NRDL  
 and EDL, our evaluation showed that without scientific and fair criteria for drug selection, it is  
 difficult to resolve problems related to modifying these lists and the flawed bidding process. In  
 many developed countries, health technology assessment has also been used to select drug plans  
 by comparing drug costs with their therapeutic benefits. This has become central in determining  
 the prices of pharmaceutical products. Health technology assessment was also proved to be

effective in establishing the modalities for access and reimbursement of drugs[22]. This technology makes evidence-based medicine(rather than marketing-based medicine) central to the architecture of the pharmaceutical market because it directly aligns financial incentives with improving health outcomes. Thereby, the health technology assessment should be applied to facilitate Chinese governments' decision-making as soon as possible.

Our results showed that problems with the central purchasing program were related to the lack of independent committees and the monopolies created by local health bureaus. To effectively solve these problems, many developed countries use marketization management of pharmaceutical products purchasing. Created in the US, an entity called Group Purchasing Organization(GPO) is one kind of purchasing platform in the market. The GPO leverages the purchasing power of a group of businesses to obtain discounts from vendors based on the collective buying power of the GPO members. The GPOs are intermediary agencies, and health organizations can voluntarily sign up to be a member of any GPO. It was found that GPOs can help effectively prevent medical corruption[36]. However, while many large cities in China such as Shanghai and Beijing have tried to establish independent GPOs[37], their efforts are still immature and thereby insufficient to curb medical corruption.

Miller(2013) notes that companies initiate most corporate social responsibility initiatives to avoid negative reputational consequences due to the illegal earned profits. Accreditation, certification, and rating systems have proven useful in curbing medical corruption to a certain extent, as these systems help align market forces with trustworthy practices[23]. However, since its execution is not supervised, the reporting system for medical corruption is not properly executed. To improve this situation, we suggest that companies should be required to be open transparent to the public

about the adverse results of their illegal activities.

As revealed by much of the literature, the root of difficulties to curb medical corruption may first lie in the financial pressure on public hospitals. The privatization of healthcare financing combined with price regulation put most public hospitals in China at serious financial risk. Under this condition, hospitals/physicians' remuneration is set at a low level in China[38-39]. Meanwhile, the financial subsidies for the public health institutions were not sufficient. For instance, the EDL was established to curb medical corruption and health institutions are required to obey the "zero-profit drug" policy on essential drugs. Fiscal policy also required local governments to provide enough subsidies to public health institutions. However, the fiscal subsidies were not sufficient or not provided by the local government in many parts of China[40]. All in all, although many of the countermeasures were proposed and implemented, under the background of financial pressure, the consistent low compensation may lead to hospitals/physicians receiving bribes from pharmaceutical companies, since the penalty cost for both of them is much lower than the illegal profit[7,8-9]. Second, the weak Chinese insurance market may fuel medical corruption and weaken current countermeasures. The insurance market in China is composed of the social medical insurance provided by the government(90% coverage) and the private insurance(<10% coverage)[41]. However, because many of the drugs, especially the imported drugs from multinational corporations, are not on the NRDL and are not covered by the social medical insurance, and exacerbated by the weak private insurance in China, there is room for corrupt payoffs to be added into the price of many of these drugs. For instance, usually, patients are willing to pay more for foreign drugs than for ones from domestic suppliers[3]. Therefore, these issues must be tackled by improving the proper financial incentives for hospitals/physicians and



perfecting the health insurance system within China's health reform.

There were a few limitations to this study. First, there may be selection bias since the selected experts were mostly from Shanghai. Second, though the quantitative data from the online system "China Judgements Online" were helpful in supporting the qualitative data, the small sample size of the released verdicts about medical corruption may not accurately reflect the effects of the current countermeasures. More data is needed to conduct a more robust evaluation.

## CONCLUSIONS

Our study found that though China has made efforts to tackle institutional medical corruption in drug procurement for many years, corruption issues continue to be a concern. In analyzing the qualitative material on the subject by Chinese health policy experts and quantitative data from the online database, we found that existing countermeasures such as fines, imprisonment penalties, health policy regulations, and reporting schemes, still have many defects. We suggest creating more rigorous legislation and well-functioning administrative mechanisms to select drugs for the NRDL or EDL and to establish prices using scientific criteria. To address the root of medical corruption however, we suggest improving the financial incentives for hospitals/physicians and the health insurance system within China's health reform.

## Abbreviations

NRDL: National Reimbursement Drug List

EDL: Essential Drug List

## Acknowledgements

We sincerely acknowledge and appreciate the interviewees and institutions' contributions to this study.

## Funding



393 The design of this study was financially supported by the Shanghai Health Policy  
394 Program(2016HP043). Data collection, analysis and interpretation were funded by Key Developing  
395 Disciplines of Shanghai Municipal Commission of Health and Family Planning(2015ZB0602) and the  
396 International Postdoctoral Exchange Fellowship Program(2017(32)), and the writing and revision of  
397 the manuscript was funded by the Natural Science Foundation of China (71603182).

398 **Authors' contributions**

399 Conceived and designed the experiments: JWS, ZXW and LYS. Analysed the data: JWS, RL and  
400 CXW. Contributed reagents/materials/analysis tools: HJ, YX and>NNL. Wrote the paper: JWS and  
401 LYS.

402 **Data sharing statement**

403 All relevant data from the "China Judgements Online" can be shared to the public.

404 **Competing interests**

405 The authors have declared that they have no competing interests.

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Table 1 Experts' evaluation on existing countermeasures for restraining institutional medical corruption

	Countermeasures	Content	Structure	Process	Outcome
1	Fines and criminal penalties ruled by the "Penal Law"(Amended, 2006), the "Anti-unfair Competition Law"(1993), and the "Interim Provisions on Anti-commercial bribery"(1996)	Financial fines, imprisonment, and cancellation of physician licenses	(1)The fines are not high enough to effectively restrain bribery. (2)The punishment differs strikingly when bribers or bribees are in different institutions	(1)It is well implemented	(1)Imposing fines and criminal penalties is the easiest and most direct way to restrain medical corruption
2	Health policy regulations, especially those regarding drugs				
2.1	The establishment of the National Reimbursement Drug List (NRDL,2000) and the Essential Drug List(EDL, 2009)	To select the most therapeutic and economical drugs by the government	(1)The initial lists are incomplete. The adjustment of the lists may induce corruption	(1)Many of the drugs on the NRDL can still be sold at prices higher than the purchasing price; (2)Hospitals will only purchase drugs that are not on the NRDL if they generate profits	(1) It makes the drugs on the lists under the government's high supervision; (2) The "zero-profit drug" policy for the EDL can shrink the benefit space
2.2	The new centralized purchase policy(2009)	Public tenders, bidding, and auction processes relating to the purchase of drugs are mostly operated by provincial governments	(1)Usually, the purchasing committee is affiliated with the health bureau, and purchasing decision is not made independently. Additionally, many areas have one purchasing institute, leading to monopoly of drug procurement (2)There are many defects in the selection criteria	(1)From 2009 according to the strict regulation by national Health Bureau, the purchasing of drugs or equipments has normal process for execution	(1)Shifting purchasing power from public hospitals to governments can reduce medical corruption to a large extent
3	Reporting scheme for medical corruption(2013)	Establishment of a reporting and record-keeping scheme of commercial bribery records	(1)The reporting scheme focuses on adverse behaviors. A comprehensive rating system to rating the companies' reputation should be established	(1)The reporting scheme is poorly implemented	(1)The public can be a constraint force for the corruption

Table 2 Verdicts involving institutional medical corruption from "China Judgements Online" (N=336)

Variable	Classification	n	(%)
Year of verdicts	2013	15	4.46
	2014	105	31.25
	2015	64	19.05
	2016	152	45.24
Level of the court	Supreme people's court	4	1.19
	Intermediate people's court	63	18.75
	Basic people's court	269	80.06
Amount of money involved in the bribery(RMB)	[14,900-100,000)	87	25.89
	[100,000-500,000)	164	48.81
	[500,000-1,000,000)	47	13.99
	[1,000,000-2,000,000)	16	4.76
	[2,000,000-6,959,000)	22	6.55
Institutions of individuals taking bribes	Hospitals	307	91.37
	Health bureaus	33	9.82
Time span of the committed corruption(year)	[1-2)	15	4.46
	[2-5)	124	36.90
	[5-10)	158	47.02
	[10-15]	39	11.61



STROBE 2007 (v4) Statement—Checklist of items that should be included in reports of cross-sectional studies

Section/Topic	Item #	Recommendation	Reported on page #
Title and abstract	1	(a) Indicate the study’s design with a commonly used term in the title or the abstract	2
		(b) Provide in the abstract an informative and balanced summary of what was done and what was found	2-3
Introduction			
Background/rationale	2	Explain the scientific background and rationale for the investigation being reported	3-6
Objectives	3	State specific objectives, including any prespecified hypotheses	6-7
Methods			
Study design	4	Present key elements of study design early in the paper	7
Setting	5	Describe the setting, locations, and relevant dates, including periods of recruitment, exposure, follow-up, and data collection	8
Participants	6	(a) Give the eligibility criteria, and the sources and methods of selection of participants	8
Variables	7	Clearly define all outcomes, exposures, predictors, potential confounders, and effect modifiers. Give diagnostic criteria, if applicable	8
Data sources/measurement	8*	For each variable of interest, give sources of data and details of methods of assessment (measurement). Describe comparability of assessment methods if there is more than one group	8
Bias	9	Describe any efforts to address potential sources of bias	9
Study size	10	Explain how the study size was arrived at	8
Quantitative variables	11	Explain how quantitative variables were handled in the analyses. If applicable, describe which groupings were chosen and why	8-9
Statistical methods	12	(a) Describe all statistical methods, including those used to control for confounding	8-9
		(b) Describe any methods used to examine subgroups and interactions	8-9
		(c) Explain how missing data were addressed	8-9
		(d) If applicable, describe analytical methods taking account of sampling strategy	N/A
		(e) Describe any sensitivity analyses	N/A
Results			

Participants	13*	(a) Report numbers of individuals at each stage of study—eg numbers potentially eligible, examined for eligibility, confirmed eligible, included in the study, completing follow-up, and analysed	N/A
		(b) Give reasons for non-participation at each stage	N/A
		(c) Consider use of a flow diagram	N/A
Descriptive data	14*	(a) Give characteristics of study participants (eg demographic, clinical, social) and information on exposures and potential confounders	10
		(b) Indicate number of participants with missing data for each variable of interest	N/A
Outcome data	15*	Report numbers of outcome events or summary measures	10-14
Main results	16	(a) Give unadjusted estimates and, if applicable, confounder-adjusted estimates and their precision (eg, 95% confidence interval). Make clear which confounders were adjusted for and why they were included	N/A
		(b) Report category boundaries when continuous variables were categorized	N/A
		(c) If relevant, consider translating estimates of relative risk into absolute risk for a meaningful time period	N/A
Other analyses	17	Report other analyses done—eg analyses of subgroups and interactions, and sensitivity analyses	N/A
<b>Discussion</b>			
Key results	18	Summarise key results with reference to study objectives	14
Limitations	19	Discuss limitations of the study, taking into account sources of potential bias or imprecision. Discuss both direction and magnitude of any potential bias	17
Interpretation	20	Give a cautious overall interpretation of results considering objectives, limitations, multiplicity of analyses, results from similar studies, and other relevant evidence	14-17
Generalisability	21	Discuss the generalisability (external validity) of the study results	17-18
<b>Other information</b>			
Funding	22	Give the source of funding and the role of the funders for the present study and, if applicable, for the original study on which the present article is based	18

\*Give information separately for cases and controls in case-control studies and, if applicable, for exposed and unexposed groups in cohort and cross-sectional studies.

**Note:** An Explanation and Elaboration article discusses each checklist item and gives methodological background and published examples of transparent reporting. The STROBE checklist is best used in conjunction with this article (freely available on the Web sites of PLoS Medicine at <http://www.plosmedicine.org/>, Annals of Internal Medicine at <http://www.annals.org/>, and Epidemiology at <http://www.epidem.com/>). Information on the STROBE Initiative is available at [www.strobe-statement.org](http://www.strobe-statement.org).

# BMJ Open

## Moving towards a better path? A mixed-method examination of China's reforms to remedy medical corruption from pharmaceutical firms

Journal:	<i>BMJ Open</i>
Manuscript ID	bmjopen-2017-018513.R2
Article Type:	Research
Date Submitted by the Author:	06-Dec-2017
Complete List of Authors:	Shi, Jianwei; Shanghai Tenth People's Hospital, Tongji University School of Medicine; Department of Health Policy and Management, Primary Care Policy Center, Johns Hopkins University Liu, Rui; Shanghai Tenth People's Hospital, Tongji University School of Medicine Jiang, Hua; Department of Family Medicine, Shanghai East Hospital, Tongji University School of Medicine Wang, Chunxu; Tongji University School of Medicine Xiao, Yue; Tongji University School of Medicine Liu, Nana; Tongji University School of Medicine Wang, Zhaoxin; Shanghai Tenth People's Hospital, Tongji University School of Medicine; Tongji University School of Medicine Shi, Leiyu; Department of Health Policy and Management, Primary Care Policy Center, Johns Hopkins University
<b>Primary Subject Heading</b>:	Ethics
Secondary Subject Heading:	Ethics, Health economics, Health services research
Keywords:	Medical corruption, Evaluation, Effectiveness, China

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# Moving towards a better path? A mixed-method examination of China's reforms to remedy medical corruption from pharmaceutical firms

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# Moving towards a better path? A mixed-method examination of China's reforms to remedy medical corruption from pharmaceutical firms

## ABSTRACT

**Objectives:** Few studies have systematically examined the effects of the existing regulations for alleviating corruption in China. This study assesses the effectiveness of China's reforms to curb medical corruption.

**Methods:** We used mixed methods for the evaluation of existing countermeasures. First, qualitative informant interviews based on the Donabedian model were conducted to obtain experts' evaluation of various kinds of countermeasures. Second, by using data from "China Judgements Online", we analyzed the occurrence trend and characteristics of the medical corruption cases in recent years to reflect the overall effects of these countermeasures in China.

**Results:** Since 1990s, China has implemented three main categories of countermeasures to oppose medical corruption: fines and criminal penalties, health policy regulations, and reporting scheme policy. Information from the interviews showed that first, the level of fines and criminal penalties for medical corruption behaviors may not be sufficient. Second, health policy regulations are also insufficient. Although the National Reimbursement Drug List(NRDL) and Essential Drug List(EDL) were implemented, they were incomplete and created additional opportunities for corruption. Moreover, the new program that centralized the purchase of pharmaceuticals found that most purchasing committees were not independent, and the selection criteria for bidding lacked scientific evidence. Third, reporting scheme for Commercial Bribery Records by the health

bureau was executed poorly. In addition, quantitative online data showed no obvious decrease of institutional medical corruption in recent years, and most criminals committed crimes for a long time before getting detected, which further demonstrated the low effectiveness of the above countermeasures.

**Conclusions:** Although existing countermeasures have exerted certain effects according to Chinese experts, more rigorous legislation and well-functioning administrative mechanisms are needed. Fundamentally, financial incentives for hospitals/physicians and the health insurance system should be improved.

**Keywords:** Medical corruption; Evaluation; Effectiveness; China

**Strengths and limitations**

- This study systematically examined the effects of existing regulations for curbing medical corruption in China.
- Using mainly qualitative data from interviews with experts, supported by the quantitative data from "China Judgements Online" that release the case verdicts about medical corruption, this study examined the effects comprehensively.
- The main limitations of this study were related with its data collection, since the selected interviewed experts were mostly from Shanghai and the quantitative data from the online system had a small sample size.

**INTRODUCTION**

Medical corruption is pervasive across cultures and endemic in countries regardless if they are

small or large, poor or rich, or capitalist or socialist[1-3]. Though medical corruption is costly for all countries, it seems to be an especially prevalent problem in developing and transitional economies where public resources are scarce, such as China[4]. Since the China's reform and opening up policy in 1979, public hospitals in urban and rural areas have remained under central government ownership. However, they were required to undertake a large degree of responsibility for financing money and administering institutions. This responsibility for healthcare financing required hospitals to rely more on the sale of services, drug prescriptions, and medical examinations to produce revenues[5]. The National Development and Reform Commission's price guidelines for basic health services(routine examinations, surgeries, standard diagnostic tests, and pharmaceuticals in health institutions) required prices to be low enough so services would be affordable for patients. Moreover, hospitals were prohibited from earning more than 15% markup from regulated tests and drugs[6]. However, the privatization of healthcare financing combined with price regulation put most public hospitals in China at serious financial risk[5-6]. To compensate for the retrenchment of government health outlays, many public hospitals in China began to earn revenue illegally through alliances with the pharmaceutical firms to procure pharmaceuticals and medical equipment[3,7,8]. Meanwhile, pharmaceutical companies prefer establishing special arrangements for the hospitals since competition with other pharmaceutical companies is costly. Since the penalty cost is much lower than the illegal profit, special arrangements with hospitals creates a win-win situation for both entities[7,9-10]. Gradually, medical bribery permeated the health sectors in China[7,8].

The illicit bribery from pharmaceutical firms to hospitals and health professionals or officials can lead to the medical corruption. Usually, certain pharmaceutical firms' practices corrupt medical

research, the production of medical knowledge, the practice of medicine, drug safety, and the administration's oversight of pharmaceutical marketing, etc.[11]. It was estimated that in the United States, the pharmaceutical industry spent up to \$42 billion in promotion every year, or on average, \$61,000 per physician, to influence their prescribing habits and generate profits[12]. In China in the 2000s, numerous incidents regarding medical corruption emerged and exposed the severity of corruption in China's healthcare industry[7]. For instance, in 2013, all public hospitals in Zhangzhou, Fujian Province were reported to be involved in medical corruption. A total of 1,088 doctors and 133 administrators from 73 hospitals in Zhangzhou were found to be taking bribes and kickbacks from pharmaceutical firms that amounted to \$3.34 million[13]. In this study, we focused on the type of medical corruption resulting from pharmaceutical firm practices. Usually, the interactions between pharmaceutical companies and hospitals or physicians are guided by their financial interests, and can be in the form of drug or device promotion, kickbacks, and/or financial incentives to influence physician prescribing behaviors[14-15]. Studies showed that medical corruption negatively impacts the health care system by undermining the quality of healthcare, leading to inappropriate treatments, raising the cost of care, and damaging physician-patient relationships[8, 6-18].

Confronted with severe medical corruption, many countries have implemented various anti-corruption strategies, such as fines and penalties[19], reform of tax policy for pharmaceutical companies[20], health regulations by insurance institutions(i.e. new forms of prescription drug pricing)[10,21-22], and improvement of accreditation, certification, and rating systems[23-24]. However, due to the varying characteristics of health systems and severity of medical corruption in different countries, the solutions usually differ by country. In China, the government began



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4 114 implementing a wave of activities to combat medical corruption as early as 1990s. In detail, there  
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6 115 are three categories of solutions: fines and criminal penalties, health policy regulations and  
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8 116 reporting scheme policy. Specifically, (1)the fines and criminal penalties created by legal and  
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11 117 regulatory bodies, such as the "Penal Law"(Amended, 2006), "Anti-unfair Competition  
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13 118 Law"(1993) and "Interim Provisions on Anti-commercial bribery"(1996)[25], as part of its health  
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16 119 care reforms, (2)There are health policies that aim to reduce possible corruption in the process of  
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18 120 drug selection and procurement, including the establishment of the National Reimbursement Drug  
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21 121 List(NRDL, 2000) and the Essential Drug List(EDL, 2009). The NRDL was established by a  
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23 122 national medicine selection system. Drugs on the NRDL have a subsidized price, but are also  
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25 123 highly scrutinized. As a part of the national reimbursed drug list, the essential drugs are selected to  
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28 124 ensure the accessibility and quality of basic drugs available in health institutions[26]. The second  
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30 125 regulation by the health department is the new program required by the China Food and Drug  
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33 126 Administration since 2009[27]. The program centralizes purchase of pharmaceuticals and controls  
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35 127 costs by public tenders, bidding, and auction processes. (3) Finally, the National Health Bureau  
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38 128 created a reporting scheme for commercial bribery records. Regional health bureaus must blacklist  
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40 129 "manufacturers, operators or distributors" involved in commercial bribery, and instruct health  
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43 130 administrations to discipline responsible persons in the health institutions and pharmaceutical  
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45 131 companies[28].

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48 132 Though much information has been accumulated on how to develop regulations and  
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51 133 countermeasures that restrain medical corruption in various countries[1-2,4,9,11], there is little  
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54 134 research that systematically examines the effects of these regulations on the elimination or  
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56 135 alleviation of medical corruption from pharmaceutical firms specifically. Thereby, with the

136 understanding that Chinese leadership is combating rampant corruption within its society, this  
137 study sought to assess whether China's reforms to curb medical corruption were effective in the  
138 procurement of medicines and devices. This study can help improve and foster better therapeutic  
139 and practical innovations to combat medical corruption in the Chinese health sector. Additionally,  
140 we think this study may provide recommendations to other developing countries that may be  
141 suffering from similar problems during economic and social transition periods.

## 142 **METHODS**

### 143 **Analytic framework**

144 Through literature review, we collected various forms of countermeasures. Additionally, we  
145 consulted with the health system experts to reveal other regulations for medical corruption in  
146 China that were not exposed through the literature review to ensure the completeness of these  
147 countermeasures. These measures were then classified into three categories, with help from  
148 experts, based on the rigidity of implementation. Fines and criminal penalties were executed by  
149 the law sectors in which the punishments were very strict. Health policy regulations were issued  
150 by the national or local health departments and usually provided guidance. The reporting scheme  
151 for the medical corruption was not strict and its execution was loosely implemented.

152 Second, to examine the effects of existing countermeasures for curbing medical corruption, we  
153 formulated an interview instrument based on the Donabedian model[29]. The Donabedian model  
154 provides a framework to evaluate the effects of countermeasures on curbing medical corruption in  
155 three categories: structure, process, and outcomes. Questions designed for experts were related to

the design of the regulations(structure), their implementation(process), and their effectiveness(outcomes). Main discussion questions about the evaluation were as follows: How would you describe each kind of regulation for curbing medical corruption, including its design, execution/implementation, and effectiveness in China?

To quantitatively support the evaluation, we analyzed released online data of current medical corruption cases in China to reflect the overall effects of the countermeasures. In addition, experts were also asked to identify any countermeasures in other countries that can help end medical corruption in China.

#### **Data source**

##### *Qualitative data*

To evaluate the current countermeasures for medical corruption in China, we chose experts that attended a professional forum in Shanghai about preventing and curbing medical corruption. All sixteen interviewees were experts in the field of health economics and health policy. However, only twelve of the experts agreed to participate. Eight experts were from universities in the city of Shanghai, and four experts were officers in drug procurement agencies in Shanghai and Beijing. Interviews were conducted from March 1, 2017 to April 9, 2017.

##### *Quantitative data*

There is no specific and sound reporting system for medical corruption in China currently. Therefore, to reflect the current state of medical corruption in China, we referred to "China

Judgements Online," a national online database of case verdicts. The database, established in 2010 by the Supreme People's Court, contains case verdicts from every field. When the system was initially established, only the serious verdicts released by the Supreme People's Court were required to be released. As of 2013, the local and intermediate courts in different provinces were also encouraged to send verdicts to this system[30]. We retrieved case verdicts related to medical corruption that occurred from January 1, 2010 to December 31, 2016 using the keywords "medical," "corruption," and "health institution". We collected data starting from 2010, the year in which the online system was launched. However, since the government did not require verdicts to be uploaded into the system until 2013, we discarded data before 2013 and used data from 2013 to 2016. We found a total of 856 related verdicts and after selection, 336 verdicts relating to the procurement of drugs and devices were kept. Though the sample size of the verdicts online was relatively small, the data uploaded provided a representative sample from each province.

## 187 Data analysis

Two trained researchers analyzed the qualitative data using NVivo 10 to sort the interview answers. The Donabedian model was used as an a priori organizational framework. Using a hierarchical coding structure, the researchers deductively identified all themes, then coded and analyzed those that were relevant. In addition, we conducted a literature review of medical corruption governance in both developing and developed countries to search for methods to curb medical corruption in China.

When screening the verdicts from "China Judgements Online", we first eliminated duplicate cases. Second, we asked two of the authors(JWS and RL), who are health policy experts, to carefully

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4 196 conduct a review of the verdicts. As part of the criteria, verdicts needed to depict institutional  
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6 197 medical corruption specifically relating to the procurement of drugs and devices. After conducting  
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8 198 two rounds of review, we kept a total of 336 verdicts for descriptive analysis of the current status  
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11 199 of medical corruption in China. In our analysis, we reviewed the year the verdict was released, the  
12  
13 200 level of the court that decided the verdict, the amount of illegal money involved, the institutions  
14  
15  
16 201 bribed, and the time period when the corruption took place.

## 18 202 **Ethics statement**

20 203 All research activities were conducted with integrity and in line with generally accepted ethical  
21  
22 204 principles. Verbal consent forms for participation and publication were obtained from all  
23  
24  
25 205 interviewees.

## 28 206 **RESULTS**

### 30 207 **Qualitative evaluation on regulations for institutional medical corruption in China**

#### 32 208 *Evaluation of fines and criminal penalties*

34 209 As early as 1990s, China has strived to establish more effective laws to curb medical corruption.  
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36 210 In the 2000s, China implemented more health reforms to restructure the health care system. The  
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38 211 experts interviewed stated that there were currently three major categories of countermeasures to  
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40 212 oppose medical corruption in China(Table 1). The experts agreed that imposing fines and criminal  
41  
42 213 penalties was the easiest and best preventative measure to curb institutional medical corruption.  
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44 214 However, many experts also pointed out that this type of regulation was poorly structured.  
45  
46 215 Punitive policies for medical corruption, including fines and imprisonment, did not effectively

restrain bribers, nor were they uniformly rigorous. For example, the fine amount set by the Anti-unfair Competition Law(1993), 10,000 RMB(approximately \$1,450) and 200,000 RMB(approximately \$29,000), was too small to effectively restrain bribers. Although the Anti-unfair Competition Law was newly amended in February 2017 to increase the fine amount from 10% to 30% of illegal revenue obtained, experts believe that this fine is still too small to be effective. Moreover, because firms usually pay these fines, bribers are not effectively deterred from conducting illegal activities. Additionally, penalties imposed on those making and accepting bribes are strikingly different depending on their affiliation to different types of institutions. Penalties are usually milder for parties associated with multinational firms compared to those associated with domestic firms. Lastly, individuals working in public health institutions(i.e. physicians) receive greater punishment than individuals working in private health institutions, as they are regarded as civil servants of China.

*Evaluation of related health policy regulations*

*a. The establishment of the National Reimbursement Drug List(NRDL) and the Essential Drug List(EDL)*

The government created the National Reimbursement Drug List(NRDL) so it could select the highest therapeutic and cost-efficient drugs. Though being listed on the NRDL is a positive development for drug producers, being listed also means that there is higher scrutiny of its prices because listed drugs are paid completely or at least in part by China's Health Insurance Department. The Essential Drug List(EDL), as part of the NRDL, was established in 2009 with the purpose of selecting essential drugs to be made available in all public health facilities, with particular emphasis on grassroots health institutions[26]. Additionally, health institutions are

required to obey the "zero-profit drug" policy, meaning the EDL drugs must be sold at purchasing prices[5]. Experts said that this policy helped proper prescription of drugs and further reduce the space for medical corruption to a certain extent.

Most experts noted that the main problem with this policy design was that the initial established lists contained limited(i.e. for the EDL, there were only 307 kinds of drugs) drugs for the whole nation, and varied widely between provinces. However, the selection of drugs in various provinces lacked scientific criteria. The experts proposed that when revising the list by province created opportunities for new corruption. Since the provincial selection was set by leaders in the health bureau without necessary scientific processes and criteria or effective supervision, it was easy for the pharmaceutical firm to interfere. For example, the selection of drugs was corrupt because pharmaceutical firms were able to bribe experts. Many of the drugs on the NRDL that are not on the EDL can still be sold at prices 15% higher than the purchasing price, which means health institutions, particularly hospitals, have opportunities to create alliances with pharmaceutical firms for illegal profits. Usually, hospitals will purchase drugs that are not on the NRDL if they generate profits.

*b. The new program for centralized purchase of pharmaceuticals*

Centralized purchase policy was proposed in 2000 as a means of restraining health institutions' power to directly negotiate and purchase drugs from the pharmaceutical companies. This policy set a separate third-party committee as the purchasing entity that was usually affiliated with the health bureau. However, the policy was not properly executed and many hospitals were still able to buy drugs directly. A new centralized purchase policy was not released until 2009 by China's Ministry of Health that made specific regulations to shift purchasing power from public hospitals

260 to the governments. Specifically, it is the provincial committees' obligation to select suppliers  
261 through a competitive bidding process and then distribute the products to all hospitals under their  
262 jurisdiction. According to the new policy, drugs are competitively offered at the provincial levels.  
263 Central purchasing programs at the provincial level have reduced drug prices by 30% in  
264 Beijing[31], 41% in Hebei[32], and 46% in Shandong[33].

265 Although studies show that decreasing the cost of medicines might reduce corruption, experts  
266 pointed out there were still two problems with the purchasing committees. First, in many  
267 provinces, the committees that manage the purchasing platforms are not independent. Most of  
268 these committees are affiliated with the health bureau. In some areas, there is an informal  
269 committee in which the responsibilities are assumed by different departments under the health  
270 bureau. In this case, buck-passing would occur between various departments and could easily lead  
271 to a monopoly. Experts proposed that if a central selection committee had the monopoly power,  
272 then medical firms may easily bribe key decision makers in the selection process. Secondly,  
273 experts indicated that there were defects in the criteria for bidding. Many indexes were difficult  
274 for bidding judges to quantify and evaluate. The lack of scientific and quantified standards  
275 provides chances for bidding judges to participate in corruption. Another major problem with the  
276 bidding criteria is that they usually overemphasize the weight of price. Sometimes, in order to win,  
277 bidding companies set bidding prices lower than actual cost prices of drugs. This may lead to the  
278 bidding companies reducing the quality of their drugs. For example, the cost price per kilo of the  
279 drug radix isatidis was 3.7 RMB, but the bidding price was only 1.4 RMB - far lower than the  
280 actual cost. Thus, the company used apple peel instead of radix isatidis. Requiring companies to  
281 bid for the lowest price may artificially lowered prices and share profits afterwards, leading to a



282 disruption of the competitive market.

283 *Evaluation of reporting scheme for medical corruption in China*

284 In late 2013, the Chinese central government stated that ethical regulations should be used to curb  
285 medical corruption. The government created the "Establishment of Commercial Bribery Records  
286 in the Purchase and Sale of Medicines and Devices"[28]. This reporting scheme for Commercial  
287 Bribery Records blacklists "manufacturers, operators or distributors" involved in commercial  
288 bribery, and instructs health administrative departments to discipline responsible persons,  
289 including physicians, who may lose their licenses.

290 However, experts noted that the biggest problem with this reporting scheme was that it was poorly  
291 executed. Only a few provinces have released the records of illegal commercial bribery, and of  
292 which, many were outdated. It remains to be seen if this policy will have real impact at the  
293 provincial and local levels from an ethical perspective.

294 **Quantitative evaluation of regulations on institutional medical corruption in China**

295 As shown in Table 2, although the Supreme People's Court of China required courts to report  
296 verdicts to the online system since 2010, until 2013, there was only a small number of released  
297 verdicts. However, there was no obvious decrease of institutional medical corruption from 2013 to  
298 2016. Most of the verdicts(80.06%) were from the Basic People's Courts. In most cases, bribes  
299 were above 100,000 RMB(74.11%), and in 11.31% of the cases, bribes were more than 1,000,000  
300 RMB. Usually, more of the individuals(physicians, directors, deans of departments) who took  
301 bribes were from hospitals(91.37%). In addition, most of the criminal activities reported had been  
302 undetected for a long time, with 58.63% of corruption behaviors lasting five years or more before

303 being detected.

304 **DISCUSSION**

305 Our evaluation on the experts' interviews, supported by the quantitative data from "China  
306 Judgements Online", showed that while many of China's regulations on medical corruption  
307 operate well, problems persist. Compared to other countries implementing policies to curb medical  
308 corruption, China implements relatively mild penalties that do not abide by a strict "zero-tolerance"  
309 policy. In the United States, if pharmaceutical firms promoted drugs unlawfully, they would  
310 receive great fines. For instance, we can look to cases concerning a typical antipsychotics. In 2010,  
311 the multinational pharmaceutical company Astra-Zeneca paid \$520 million for illegally marketing  
312 the drug Seroquel for uses not approved by the Food and Drug Administration by paying  
313 kickbacks to physicians. In 2012, Johnson & Johnson settled for \$1.2 billion on charges of  
314 off-label promotion and failure to disclose information on adverse reactions to the drug of  
315 Risperdal[19]. According to Public Citizen[34], from 1991 to 2012, drug companies have paid \$30  
316 billion in criminal fines in the United States for Medicare fraud, unlawful drug promotion,  
317 kickbacks, monopoly practices, and the concealment of study findings. In China, the fines for  
318 medical corruption are much smaller. Even the shocking multinational case of GSK's bribery in  
319 2013 ended with the highest fine being 30 billion RMB(approximately 4.36 billion US dollar)[35].  
320 If the fine amounts are not significantly increased, it will remain profitable for drug companies to  
321 engage in corruption practices that undermine public health[3].

322 Although the Chinese government strived to reduce medical corruption by establishing the NRDL  
323 and EDL, our evaluation showed that without scientific and fair criteria for drug selection, it is

difficult to resolve problems related to modifying these lists and the flawed bidding process. In many developed countries, health technology assessment has also been used to select drug plans by comparing drug costs with their therapeutic benefits. This has become central in determining the prices of pharmaceutical products. Health technology assessment was also proved to be effective in establishing the modalities for access and reimbursement of drugs[22]. This technology makes evidence-based medicine(rather than marketing-based medicine) central to the architecture of the pharmaceutical market because it directly aligns financial incentives with improving health outcomes. Thereby, the health technology assessment should be applied to facilitate Chinese governments' decision-making as soon as possible.

Our results showed that problems with the central purchasing program were related to the lack of independent committees and the monopolies created by local health bureaus. To effectively solve these problems, many developed countries use marketization management of pharmaceutical products purchasing. Created in the US, an entity called Group Purchasing Organization(GPO) is one kind of purchasing platform in the market. The GPO leverages the purchasing power of a group of businesses to obtain discounts from vendors based on the collective buying power of the GPO members. The GPOs are intermediary agencies, and health organizations can voluntarily sign up to be a member of any GPO. It was found that GPOs can help effectively prevent medical corruption[36]. However, while many large cities in China such as Shanghai and Beijing have tried to establish independent GPOs[37], their efforts are still immature and thereby insufficient to curb medical corruption.

Miller(2013) notes that companies initiate most corporate social responsibility initiatives to avoid negative reputational consequences due to the illegal earned profits. Accreditation, certification,

346 and rating systems have proven useful in curbing medical corruption to a certain extent, as these  
 347 systems help align market forces with trustworthy practices[23]. However, since its execution is  
 348 not supervised, the reporting system for medical corruption is not properly executed. To improve  
 349 this situation, we suggest that companies should be required to be open transparent to the public  
 350 about the adverse results of their illegal activities.

351 As revealed by much of the literature, the root of difficulties to curb medical corruption may first  
 352 lie in the financial pressure on public hospitals. The privatization of healthcare financing  
 353 combined with price regulation put most public hospitals in China at serious financial risk. Under  
 354 this condition, hospitals/physicians' remuneration is set at a low level in China[38-39]. Meanwhile,  
 355 the financial subsidies for the public health institutions were not sufficient. For instance, the EDL  
 356 was established to curb medical corruption and health institutions are required to obey the  
 357 "zero-profit drug" policy on essential drugs. Fiscal policy also required local governments to  
 358 provide enough subsidies to public health institutions. However, the fiscal subsidies were not  
 359 sufficient or not provided by the local government in many parts of China[40]. All in all, although  
 360 many of the countermeasures were proposed and implemented, under the background of financial  
 361 pressure, the consistent low compensation may lead to hospitals/physicians receiving bribes from  
 362 pharmaceutical companies, since the penalty cost for both of them is much lower than the illegal  
 363 profit[7,9-10]. Second, the weak Chinese insurance market may fuel medical corruption and  
 364 weaken current countermeasures. The insurance market in China is composed of the social  
 365 medical insurance provided by the government(90% coverage) and the private insurance(<10%  
 366 coverage)[41]. However, because many of the drugs, especially the imported drugs from  
 367 multinational corporations, are not on the NRDL and are not covered by the social medical

insurance, and exacerbated by the weak private insurance in China, there is room for corrupt payoffs to be added into the price of many of these drugs. For instance, usually, patients are willing to pay more for foreign drugs than for ones from domestic suppliers[3]. Therefore, these issues must be tackled by improving the proper financial incentives for hospitals/physicians and perfecting the health insurance system within China's health reform.

There were a few limitations to this study. First, there may be selection bias since the selected experts were mostly from Shanghai. Second, though the quantitative data from the online system "China Judgements Online" were helpful in supporting the qualitative data, the small sample size of the released verdicts about medical corruption may not accurately reflect the effects of the current countermeasures. More data is needed to conduct a more robust evaluation.

## CONCLUSIONS

Our study found that though China has made efforts to tackle institutional medical corruption in drug procurement for many years, corruption issues continue to be a concern. In analyzing the qualitative material on the subject by Chinese health policy experts and quantitative data from the online database, we found that existing countermeasures such as fines, imprisonment penalties, health policy regulations, and reporting schemes, still have many defects. We suggest creating more rigorous legislation and well-functioning administrative mechanisms to select drugs for the NRDL or EDL and to establish prices using scientific criteria. To address the root of medical corruption however, we suggest improving the financial incentives for hospitals/physicians and the health insurance system within China's health reform.

388

## Abbreviations

390 NRDL: National Reimbursement Drug List

391 EDL: Essential Drug List

392 **Acknowledgements**

393 We sincerely acknowledge and appreciate the interviewees and institutions' contributions to this study.

394 **Funding**

395 The design of this study was financially supported by the Shanghai Health Policy  
396 Program(2016HP043). Data collection, analysis and interpretation were funded by Key Developing  
397 Disciplines of Shanghai Municipal Commission of Health and Family Planning(2015ZB0602) and the  
398 International Postdoctoral Exchange Fellowship Program(2017(32)), and the writing and revision of  
399 the manuscript was funded by the Natural Science Foundation of China(71603182).

400 **Authors' contributions**

401 Conceived and designed the experiments: JWS, ZXW and LYS. Analysed the data: JWS, RL and  
402 CXW. Contributed reagents/materials/analysis tools: HJ, YX and NNL. Wrote the paper: JWS and  
403 LYS. Revised the paper: JWS and LYS.

404 **Data sharing statement**

405 All relevant data from the "China Judgements Online" can be shared to the public.

406 **Competing interests**

407 The authors have declared that they have no competing interests.

408

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Table 1 Experts' evaluation on existing countermeasures for restraining institutional medical corruption

	Countermeasures	Content	Structure	Process	Outcome
1	Fines and criminal penalties ruled by the "Penal Law"(Amended, 2006), the "Anti-unfair Competition Law"(1993), and the "Interim Provisions on Anti-commercial bribery"(1996)	Financial fines, imprisonment, and cancellation of physician licenses	(1)The fines are not high enough to effectively restrain bribery; (2)The punishment differs strikingly when bribers or bribees are in different institutions	(1)It is well implemented	(1)Imposing fines and criminal penalties is the easiest and most direct way to restrain medical corruption
2	Health policy regulations, especially those regarding drugs				
2.1	The establishment of the National Reimbursement Drug List (NRDL, 2000) and the Essential Drug List(EDL, 2009)	To select the most therapeutic and economical drugs by the government	(1)The initial lists are incomplete. The adjustment of the lists may induce corruption	(1)Many of the drugs on the NRDL can still be sold at prices higher than the purchasing price; (2)Hospitals will only purchase drugs that are not on the NRDL if they generate profits	(1) It makes the drugs on the lists under the government's high supervision; (2) The "zero-profit drug" policy for the EDL can shrink the benefit space
2.2	The new centralized purchase policy(2009)	Public tenders, bidding, and auction processes relating to the purchase of drugs are mostly operated by provincial governments	(1)Usually, the purchasing committee is affiliated with the health bureau, and purchasing decision is not made independently. Additionally, many areas have one purchasing institute, leading to monopoly of drug procurement; (2)There are many defects in the selection criteria	(1)From 2009 according to the strict regulation by National Health Bureau, the purchasing of drugs or equipments has a normal process for execution	(1)Shifting purchasing power from public hospitals to governments can reduce medical corruption to a large extent
3	Reporting scheme for medical corruption(2013)	Establishment of a reporting and record-keeping scheme of commercial bribery records	(1)The reporting scheme focuses on adverse behaviors. A comprehensive rating system to rating the companies' reputation should be established	(1)The reporting scheme is poorly implemented	(1)The public can be a constraint force for the corruption

Table 2 Verdicts involving institutional medical corruption from "China Judgements Online" (N=336)

Variable	Classification	n	(%)
Year of verdicts	2013	15	4.46
	2014	105	31.25
	2015	64	19.05
	2016	152	45.24
Level of the court	Supreme people's court	4	1.19
	Intermediate people's court	63	18.75
	Basic people's court	269	80.06
Amount of money involved in the bribery(RMB)	[14,900-100,000)	87	25.89
	[100,000-500,000)	164	48.81
	[500,000-1,000,000)	47	13.99
	[1,000,000-2,000,000)	16	4.76
	[2,000,000-6,959,000)	22	6.55
Institutions of individuals taking bribes	Hospitals	307	91.37
	Health bureaus	33	9.82
Time span of the committed corruption(year)	[1-2)	15	4.47
	[2-5)	124	36.90
	[5-10)	158	47.02
	[10-15]	39	11.61

STROBE 2007 (v4) Statement—Checklist of items that should be included in reports of cross-sectional studies

Section/Topic	Item #	Recommendation	Reported on page #
Title and abstract	1	(a) Indicate the study’s design with a commonly used term in the title or the abstract	2
		(b) Provide in the abstract an informative and balanced summary of what was done and what was found	2-3
Introduction			
Background/rationale	2	Explain the scientific background and rationale for the investigation being reported	3-6
Objectives	3	State specific objectives, including any prespecified hypotheses	6-7
Methods			
Study design	4	Present key elements of study design early in the paper	7-8
Setting	5	Describe the setting, locations, and relevant dates, including periods of recruitment, exposure, follow-up, and data collection	8
Participants	6	(a) Give the eligibility criteria, and the sources and methods of selection of participants	8
Variables	7	Clearly define all outcomes, exposures, predictors, potential confounders, and effect modifiers. Give diagnostic criteria, if applicable	9-10
Data sources/measurement	8*	For each variable of interest, give sources of data and details of methods of assessment (measurement). Describe comparability of assessment methods if there is more than one group	8-9
Bias	9	Describe any efforts to address potential sources of bias	9
Study size	10	Explain how the study size was arrived at	8
Quantitative variables	11	Explain how quantitative variables were handled in the analyses. If applicable, describe which groupings were chosen and why	10
Statistical methods	12	(a) Describe all statistical methods, including those used to control for confounding	10
		(b) Describe any methods used to examine subgroups and interactions	8-9
		(c) Explain how missing data were addressed	8-9
		(d) If applicable, describe analytical methods taking account of sampling strategy	N/A
		(e) Describe any sensitivity analyses	N/A
Results			

Participants	13*	(a) Report numbers of individuals at each stage of study—eg numbers potentially eligible, examined for eligibility, confirmed eligible, included in the study, completing follow-up, and analysed	N/A
		(b) Give reasons for non-participation at each stage	N/A
		(c) Consider use of a flow diagram	N/A
Descriptive data	14*	(a) Give characteristics of study participants (eg demographic, clinical, social) and information on exposures and potential confounders	8
		(b) Indicate number of participants with missing data for each variable of interest	N/A
Outcome data	15*	Report numbers of outcome events or summary measures	10-15
Main results	16	(a) Give unadjusted estimates and, if applicable, confounder-adjusted estimates and their precision (eg 95% confidence interval). Make clear which confounders were adjusted for and why they were included	N/A
		(b) Report category boundaries when continuous variables were categorized	N/A
		(c) If relevant, consider translating estimates of relative risk into absolute risk for a meaningful time period	N/A
Other analyses	17	Report other analyses done—eg analyses of subgroups and interactions, and sensitivity analyses	N/A
<b>Discussion</b>			
Key results	18	Summarise key results with reference to study objectives	15
Limitations	19	Discuss limitations of the study, taking into account sources of potential bias or imprecision. Discuss both direction and magnitude of any potential bias	18
Interpretation	20	Give a cautious overall interpretation of results considering objectives, limitations, multiplicity of analyses, results from similar studies, and other relevant evidence	15-18
Generalisability	21	Discuss the generalisability (external validity) of the study results	17-18
<b>Other information</b>			
Funding	22	Give the source of funding and the role of the funders for the present study and, if applicable, for the original study on which the present article is based	19

\*Give information separately for cases and controls in case-control studies and, if applicable, for exposed and unexposed groups in cohort and cross-sectional studies.

**Note:** An Explanation and Elaboration article discusses each checklist item and gives methodological background and published examples of transparent reporting. The STROBE checklist is best used in conjunction with this article (freely available on the Web sites of PLoS Medicine at <http://www.plosmedicine.org/>, Annals of Internal Medicine at <http://www.annals.org/>, and Epidemiology at <http://www.epidem.com/>). Information on the STROBE Initiative is available at [www.strobe-statement.org](http://www.strobe-statement.org).